WVADA
WEST VIRGINIA AUTOMOBILE DEALERS ASSOCIATION

July Newsletter

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Cancellation Notice: WVADA 87th Annual Family Dealer Convention

WVADA
WEST VIRGINIA AUTOMOBILE DEALERS ASSOCIATION

On March 11, 2020 the World Health organization labeled COVID-19 as a global pandemic and everyone in our country is concerned. We have been monitoring news about this virus, studying preventative measures, and speaking with legal counsel to keep our dealers informed. As WVADA leadership and staff has been monitoring the COVID-19 crisis, with the health, safety, and well-being of our members and sponsors in mind, we have decided to cancel our 2020 Annual Family Dealer Convention at the The Greenbrier Resort, in September.

It was a difficult decision to make, but after careful consideration, WVADA and staff felt that this was in the best interest of our member's safety. After gathering information from public health authorities, it has become increasingly clear that too many questions remain to proceed with our event. With the significant health and safety uncertainties, the institution of travel bans and restrictions, the declaration of a state of emergency, the recent mandating on masks, and the uncertainties around large events, this is the most prudent course of action.

We know many of you were looking forward to this annual event and we share your disappointment in this decision, but we also share a common commitment of doing what is best and right for our community in this time of difficulty.

Thank you to our members and sponsors for your continued support and understanding. Our thoughts go out to all who have been and will be impacted by COVID-19.

As for the members who have registered and reserved hotel rooms, WVADA will be contacting you to discuss how to process your refund.

If you have any questions, please don't hesitate to contact us at 304 - 343 - 4158.

***See below our new dates for our 2021 Annual Family Dealer Convention.**

COVID 19 - Vacation Suggested Policies

By: Johnnie Brown

I hope everyone is doing well and adjusting to the business requirements of COVID-19. No doubt, it has been challenging. I appreciate that you have received your share of COVID-19 related articles, polices, and suggestions from me in recent months, but I wish to remind everyone that our diligence and attention to detail remains, and I suspect, will continue for the foreseeable future.

Please continue to follow the CDC guidelines on cleaning and other best practices, and our West Virginia State Orders on wearing a mask, and social distancing. More recently, a couple of issues have arisen as we enter the vacation season. One of the questions commonly received is whether an employer can require an employee to quarantine and be tested before returning to work. The short is "yes," but I would encourage a reasonable policy that if an employee chooses to go to an area that is considered a "hot spot," then you can require them to be tested before to returning to work. Vacations in less troublesome areas remain problematic, but obviously less of a risk, hence the suggestion for some reasonableness and flexibility in your approach. Best practices seem to indicate that the employee should wait two (2) days upon their return before being tested and then there is the wait time for the test to be processed. Then, the issue becomes whether or not the employer has to pay the employee during that time frame.

Generally, an employer does not have to pay an employee for those extra days off, but I would encourage an employer to allow the employee to use any available paid leave time. If they do not have employer paid leave time available, then the mandated time off is unpaid. The employee has made the decision to place themselves in an area that is considered a "hot spot" and that is situation they have placed upon them self.

As the law always is, there are exceptions to this general rule. If an employee goes on vacation to a "hot spot" and testing is required upon an employee's return, but the employee becomes eligible under one of the six (6) reasons set forth in the Families First Coronavirus Response Act (FFCRA) and the Emergency Paid Sick Leave Act (E-PSL) section, then their leave would be paid. For example... continue reading

DMV Update

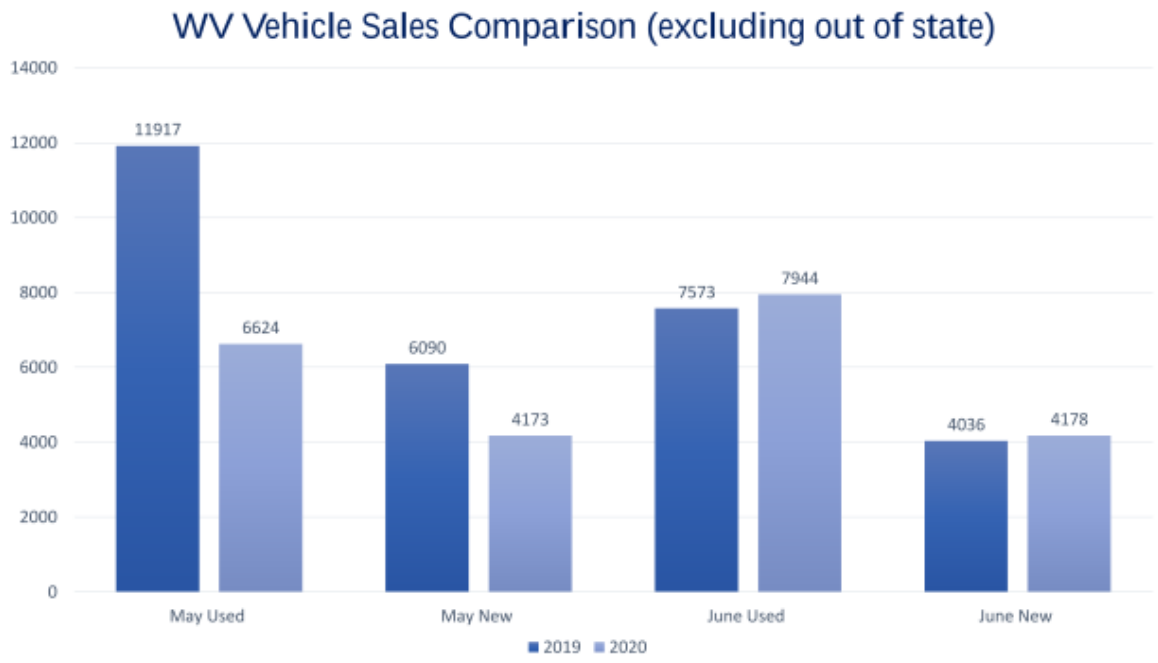
REMINDER:
Dealer Tags

The DMV is implementing a new process for Dealer plates. Going forward dealers will be issued tags for their plates annually. The DMV is requesting that all old Dealer plates either be mailed in to Dealer Services (PO BOX 17100, Charleston WV 25317) or you can have someone take your old dealer plates to the nearest regional office.

NOTE: If you are missing any plates, please put a letter with the old plates stating which/how many plates you are missing and why. For example, John Doe Auto Center is missing dealer plates 12 and 32. Both plates were lost on a test drive.

West Virginia dmv
Keeping West Virginia on the move.

May/June
WV New & Used Vehicle Registrations



Federated Insurance Claim of the Month

Could it happen to you?

An auto dealer's service department performed an oil change and inspection on a customer's vehicle and found that the tread depth was below the recommended levels for safe operation. About five

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weeks later, a rear tire failed and the vehicle rolled, killing the customer. The customer's family sued the dealer, claiming the technician did not recommend replacement.

CLAIM AMOUNT: $2 million

Communication is key in customer service. With a thorough inspection process, including a robust checklist for technicians to complete, the dealership had strong procedures for documenting inspection findings... [continue reading]

Major Victory for Dealers!

Dealers in Arizona scored a major victory late Friday when the U.S. District Court in Arizona ruled strongly in favor of a 2019 law that gives local dealerships greater ability to protect customer data that resides in dealer management systems... continue reading

SBA Outlines PPP Forgiveness Process

A July 23 SBA procedural notice outlines the process by which PPP lenders must review loan forgiveness applications and notes that lenders may begin submitting loan forgiveness decisions to SBA on August 10. Dealerships with PPP loans should review the SBA notice with their lenders and, as necessary, with outside advisors such as CPAs and attorneys... continue reading

WVCAR

Bill Cole
WVCAR PAC, Chairman
Bill Cole Automotive

WVADA would like to welcome in our new WVCAR Pac, Chariman, Bill Cole, with Bill Cole Automotive!

WVCar is the West Virginia Automobile and Truck Dealers Political Action Committee, and your support is vitally important in order for us to have a voice at our state capitol in Charleston. WVCar is the best platform for our message to be heard by legislators and signify our value in West Virginia communities.

The goal of WVCar PAC is to bring all voices through WVADA to Charleston to make

certain our positions are protected and strengthened. Please take the time to contribute to ensure that our voice, as dealers, is heard!

Check out our new **WVCar website** and make your secure contribution directly through the site or by clicking HERE, to fill out the form and submit either a personal check or your credit card information to WVADA.

A special thank you goes out to all of our members who have already donated:

Thank You to all our WVCar PAC Contributors for the 2020 General Elections

Bill Cole
T R Hathaway
Matt Miller
Joe & Charlotte Pyle
Richard Stephens
John Howerton
Rick Corwin

In The Community

We would like to Congratulate Meghan Moses on her accomplishment to be listed on the 40 Under 40 Awards for Automotive News for 2020!

Automotive News 40 UNDER 40

EXCLUSIVE SPONSOR ally do it right.

Meghan Moses

General Sales Manager
Moses Ford-Lincoln

William Paul Cole, Jr. - Cole Chevrolet Cadillac

It was with a sad and heavy heart to hear the passing of William Paul Cole, Jr. with Cole Chevrolet Cadillac. Paul lived a wonderful life and had many accomplishments that will be remembered by all that knew him. Pictured to the left is Paul with his wife, Carol, receiving the Truck Dealer of the Year Nominee.

William Paul Cole, Jr. completed his earthly journey on June 28, 2020 with the same quiet dignity that distinguished his life. A dignity underscored by his passion for living and experiencing all that life had to offer, with roots strongly embedded in the city he loved... continue reading

SAVE THE DATES!

- WV ANNUAL AUTO SHOW
  - **FEBRUARY 26 - 28, 2021**
- WV ANNUAL FAMILY DEALER CONVENTION
  - **JUNE 13 - 16TH, 2021**

WVAS

WEST VIRGINIA
AUTO SHOW

SAVE THE DATE!

FEBRUARY 26 -28, 2021

CHARLESTON COLISEUM AND CONVENTION CENTER
200 CIVIC CENTER DRIVE,
CHARLESTON, WV 25301

The Greenbrier Resort

WVADA 87th ANNUAL FAMILY CONVENTION

SAVE THE DATE

June 13 - 16

OPEN REGISTRATION NOW - JUNE 1, 2021

REGISTER BY APRIL 30TH TO RECEIVE A 10% DISCOUNT

Sunday: Evening -Welcome Reception & Casino Night

Monday: Day - Golf Scramble OR Scavenger Hunt

Evening - Block Party

Tuesday: Day - Sporting Clay Tournament OR Bowling

Evening - Chairman Dinner/Reception

For more information visit our website at www.wvcar.com

Forms for WVADA 2021 Convention:

- WVADA Registration Form
- Greenbrier Room Reservation Fom
- Sponsorship Form
- Exhibitor Registration Form

Visit WVADA's COVID-19 Resource Page