

**SERVICES FOR DEALER MEMBERS
PROVIDED BY
WV AUTOMOBILE DEALERS ASSOCIATION**



Communicator of State & Federal Laws & Regulations- The Association keeps you updated on new laws and regulations before they come into effect and assists you and your dealership with DMV related issues. You receive information from WVADA through Bulletins, Monthly Newsletters, Quarterly Magazines, Dealer Meetings, DMV Seminars throughout the state, and Convention Business Sessions.

DSI- Providing the Best Company Resources WVADA endorses certain companies that sell or specialize in products geared toward the automotive industry. All companies are reviewed by our DSI Committee, and decisions are based on their reputation as a business and the quality of the product they offer and how it will benefit the association and the individual dealers.

Government Agency Liaison - The association is in constant communication with all Federal and State government agencies that deal with automotive issues. We rely on the members of our association to keep us informed of your needs within the industry so that we can work toward positive changes that will benefit all members.

Legislative Representation - WVADA strives for favorable legislation on all automotive related issues. We ensure that our voice is heard on any unfavorable legislation that could deprive the industry in any way. WVADA tracks and monitors all legislation that affects dealership practices, and we strive to protect all franchised car and truck dealers throughout the state. WVADA works hard to build bipartisan relationships with all legislators and elected officials.

Legal Defense Fund – Since 2004, WVADA has expended over \$225,000 in defense of our members' interest. Each quarter, we request that each member pay \$1 for every car sold to help fund future legal costs incurred on behalf of the franchised dealers in WV. These funds are used to defend our members franchises and their investments.

Annual Dealer Family Convention – Plan to attend our annual convention each year for a fun opportunity to learn and visit with fellow dealers around the state. Our convention provides our dealers an excellent opportunity to view products from automotive companies in a relaxed environment, thus opening lines of communication between the suppliers and the individual dealers.

Keeping Lines of Communication Open – WVADA not only keeps you up to date with the latest happenings here at home, but we are in daily contact with trade associations throughout the country, exchanging ideas, receiving suggestions and obtaining information on new products and companies.

Registration Reports - Awareness of Market Trends - Providing you an opportunity to subscribe to the monthly Registration Report. This report consists of listings for all new and used vehicles sold in the state of WV for the previous month. This report not only lists names of the dealers and dealer numbers but also includes information about the purchaser and a description of the vehicle as well as the vehicle identification number and lien holder.

Annual International Auto Show- WVADA holds an annual auto show that allows the public an opportunity to view vehicles for the following year, as well as concept cars of the future. The Charity Gala (VIP Reception), held especially for the dealer, associate, and corporate members of the Association, allows all members a chance to preview the show prior to its opening to the public.

West Virginia Automobile Dealers Association



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APPLICATION FOR MEMBERSHIP

Date _____

1. Application is made for membership in the WV Automobile Dealers Association:

Name of Dealership	P.O. Box # and Street	
City	State	Zip Code
Phone	Cell	Email

Check one: Corporation _____ Partnership _____ Individual Proprietorship _____
 If a corporation or a partnership, give name of officer or partner authorized to represent dealership for association purposes:

Authorized Representative	Title
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If an individual proprietorship, give name of owner: _____

2. List make/makes of cars/trucks you are franchised to sell:

3. Membership dues are based on the number of cars and trucks sold during the 12 calendar months preceding the date of this application. Dealers not in business a full year should carefully estimate their annual volume.
 All dues are payable for Association fiscal year January 1 to December 31. **(Members Dues are partially deductible – please contact the Association for an exact percentage)**

NUMBER OF NEW CARS AND NEW TRUCKS SOLD IN PREVIOUS TWELVE MONTHS			
0-199	\$295.00	500-599	\$695.00
200-299	\$395.00	600-699	\$795.00
300-399	\$495.00	700-799	\$995.00
400-499	\$595.00	800+	\$1,195.00

4. The primary purpose of the Automobile Dealers Association is to promote high principles of commercial honor and integrity in the sale and service of motor vehicles. This dealership accepts and agrees to abide by the Certificate of Incorporation, the By-Laws and such standards and practices as are properly adopted by the Association- a failure to do so will render its membership subject to cancellation.

Signature of Owner (same as above)

REVISED 9/2019